

Corporate Research Worksheet

Name of Company: _____

Address: _____

Main Phone: _____ Website: _____

Our contact 1: _____ Our connection: _____

Phone: _____ Email: _____

Our contact 2: _____ Our connection: _____

Phone: _____ Email: _____

Executive we want to reach: _____ Position: _____

Phone: _____ Email: _____

Secretary: _____ Best times to call: _____

Final gift approval: _____

Connections to our cause:

Personal:

Professional:

Projected profit for this year? \$ _____ Next year? \$ _____

What are company's greatest achievements?

What are its goals?

What are its greatest needs?

Who makes up its work force?

Who are its customers?

Who is the competition?

What other charities has the company funded

Charity	Amount	Reason for giving
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

What did company receive for donation?

