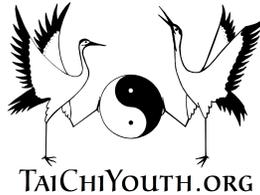


TAI CHI YOUTH



TCY FUNDRAISING AGENT JOB DESCRIPTION & APPLICATION

Dear Tai Chi Youth Board of Directors President:

Please accept this “Application to be nominated” for the Tai Chi Youth Board of Directors position of _____ . Should this application be accepted, and should the TCY Board nominate me for this position, I will await the TCY Board of Directors final vote at their Annual Board of Trustees Meeting held each year prior to the Tai Chi Youth Annual Membership Meeting or begin serving in this Board Position immediately if the Board so desires.

I understand that as a Tai Chi Youth Board Officer I will be required to fulfill the following responsibilities and assure the TCY Board that I am capable and motivated to perform these tasks.

1. Tai Chi Youth Board of Directors is composed of a maximum of 18 Officers, each specifically outlined by TCY Founder, Richard Del Connor “Buddha Zhen,” in 1996 and 2015. Board Members express a personal commitment to the Tai Chi Youth mission and serve as Tai Chi Youth Ambassadors to the community and the world to enhance the public image of Tai Chi Youth as an organization that provides curriculums and programs to schools, organizations and individuals to improve the lives of TCY students with the Tai Chi and Kung Fu curriculums designed by Richard Del Connor “Buddha Zhen” in 1996. Physical health and mental health have been proven in over 50 years of programs to be improved significantly by the learning and practicing of these exercises, stretches and traditional martial arts derived from the Shaolin Chi Mantis curriculums created by Richard Del Connor in 1994. These are the only programs taught and the only programs that will ever be taught in any Tai Chi Youth program, location or product.

2. Accordingly, all Tai Chi Youth officers are committed to the education, training, nurturing and supporting of creating new Tai Chi Youth instructors of TCY Red Sash belt rank levels who are employed full-time by Tai Chi Youth.

3. TCY Board Officers are legally responsible for Tai Chi Youth non-profit business and knowingly establish all general policies and programs in accordance with the Tai Chi Youth “Mission Statements written by Richard Del Connor, and in accordance with all relevant laws, codes and regulations.

4. TCY Board Members oversee the implementation of policies and programs and evaluate their effectiveness. The TCY Board establishes and reviews general personnel policies, selects the TCY Executive Director and formulates and approves both long and short-range plans for Tai Chi Youth, Inc.

5. TCY Board Members are responsible for the fiscal soundness of Tai Chi youth. They plan the budget, approve it before the fiscal year begins and review the budget quarterly, or more often if required.

6. TCY Board Members shall give an annual, meaningful financial contribution (the amount of which they personally determine) and take an active role in at least one project to raise funds to meet the TCY budget.

Tai Chi Youth

PO Box 632, Verdugo City, CA 91046

Founded 1996 for at-risk-youth by Richard Del Connor.

818-723-2769

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7. TCY Board Members attend and support all TCY fundraising events and tournaments as much as possible. Some events and committees will include roles and positions designated to the TCY Board Officer.

8. TCY Board Members attend at least $\frac{3}{4}$ of all regular meetings each year and Chair or serve on at least one committee.

9. TCY Board Members know and publicly adhere to the policies and Bylaws of Tai Chi Youth.

10. The TCY Fundraising Agent is responsible for attaining adequate funding for the programs, salaries, expenses, and reimbursements of Tai Chi Youth.

11. The TCY Fundraising Agent will expect all communications, instructions, and tasks of the TCY Executive Director, or the TCY Board of Directors to be made through the TCY Executive Director, who is responsible for instructing, guiding, directing and supervising the TCY Fundraising Agent.

12. The TCY Fundraising Agent will also expect communications of the TCY Executive Director, TCY Board of Directors and TCY Patriarch to be made through the TCY Committee & Staff Director who is responsible for maintaining all task lists of the TCY Board of Directors, TCY Executive Director, and TCY Patriarch.

13. The TCY Fundraising Agent will work closely on a daily basis with the TCY Marketing Director and TCY Program Director to coordinate efforts, marketing and promotion campaigns for maximum efficiency and effectiveness. Each month the TCY Donor Directory notebooks will be updated with printouts from the database shared with the TCY Marketing Director and TCY Program Director. This confidential contact database is not to be shared or used outside of Tai Chi Youth with any other persons that the TCY Patriarch and TCY Disciple of Patriarch.

14. The TCY Fundraising Agent is a salaried position requiring the attendance of all regular, stated, and special meetings of the TCY Board of Directors. A \$100 per meeting travel expense is provided to the TCY Fundraising Agent. The TCY Fundraising Agent works EXCLUSIVELY for Tai Chi Youth on a full-time basis. The donors and grants of Tai Chi Youth are proprietary information and vital to the success and well-being of our corporation. For these reasons, the TCY Fundraising Agent is restricted from contact or pursuing grants and donations from any Tai Chi Youth sources for two years AFTER leaving Tai Chi Youth. Pre-existing contacts of the TCY Fundraising Agent brought to Tai Chi Youth many not require the two-year prohibition per written agreement with the TCY Executive Director.

15. The TCY Fundraising Agent is elected by a $\frac{2}{3}$ vote after being approved with other nominations at a prior TCY Board meeting.

16. The TCY Fundraising Agent may be contracted to perform specific functions, duties, or tasks assigned by the TCY Board of Directors. Any vote regarding the payment of services to the TCY Fundraising Agent will require the TCY Fundraising Agent to initiate the discussion in the presence of the TCY Board, then leave the meeting entirely for the completion of discussion and conducting of the vote.

17. The TCY Fundraising Agent is responsible for maintaining the TCY Standard Operating Procedures established by TCY Founder, Richard Del Connor "Buddha Zhen." A thorough understanding of the TCY Bylaws, TCY Mission Statements, job descriptions and TCY Standard Operating Procedures by TCY Founder; will enable the TCY Fundraising Agent to solicit TCY programs effectively.

18. The TCY Fundraising Agent is required to attend as many tournaments, martial arts events, and award ceremonies as possible to enlarge the image and reputation of Tai Chi Youth. All travel expenses are to be

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reimbursed with a \$100 per diem when attending any TCY related activity more than 25 miles from the TCY Fundraising Agent residence.

19. Any contacts, donors or other resources of Tai Chi Youth may not be utilized or pursued by the TCY Fundraising Agent for any non-Tai Chi Youth interest for at least 2-years after leaving the services of Tai Chi Youth. Any Tai Chi Youth resource pursued after the two year moratorium should be informed initially and immediately that the TCY Fundraising Agent has not been employed by Tai Chi Youth the past two years and who they are currently employed by and/or working for.

20. Every Tai Chi Youth Board of Directors Officer must promote and speak enthusiastically about Tai Chi Youth to whomever they can. Familiarity with the TCY Mission Statements and TCY Goals will enable the TCY Officer to speak of topics relevant to the person they are engaging. Mostly, by being an active member and active student of Tai Chi Youth, they can offer direct and current information about how Tai Chi Youth has improved their life. This personal connection to Tai Chi Youth will be the most significant and convincing in winning friends, gaining donors, and creating public support.

21. Any Tai Chi Youth Board Officer may terminate his term of office with a 30-day written notice delivered in person to the TCY Board of Directors. Unless unreasonable, the resigning TCY Officer may be asked to remain in service until a replacement is found, nominated, and elected by the TCY Board if training is vital to the new TCY Officer replacement. Special meetings requiring at least 7-days notice, can be scheduled to accomplish this TCY Officer replacement. This TCY Replacement Officer will be considered "temporary" until the next TCY Annual Membership Meeting when TCY Officers are installed each year. Temporary TCY Officers will have no voting power until they are officially installed at the TCY Annual Membership Meeting.

22. Any Tai Chi Youth Board Officer, except the TCY Patriarch, may be terminated by a $\frac{3}{4}$ Board vote at a regularly stated meeting in which at least 30-days notice is given the TCY Officer. At this meeting the TCY Officer to be fired may state their case if they wish to remain on the TCY Board of Trustees. The TCY Officer will then leave the room entirely while the discussion and vote on termination is taken. The TCY Officer will rejoin the Board for the verdict and explanation of instructions and legal procedures to be followed. If cause of termination is the lack of two Tai Chi Youth Belt Rank Advancements in a previous or current year, the TCY Officer may be granted a 6-month probation period if at least one Tai Chi Youth Belt Rank advancement was made in the previous or current year.

23. Attendance of TCY Board of Directors meetings is required of all TCY Board Officers. With a unanimous vote, a TCY Board Officer can attend meetings by video conferencing. This will only be considered if the TCY Board Officer is willing and able to purchase the \$2,000 computer that will sit in the place where the TCY Board Officer would normally sit. Only one unexcused TCY Board of Directors meeting absence should be permitted in any 6-month period. A maximum of 3 unexcused absences for TCY Committee Members in any 6-month period should be tolerated. A lack of commitment drains the enthusiasm of other TCY Board Officers. Accordingly, a maximum of three warning letters from the TCY President, TCY Executive Director, or the TCY Patriarch, individually or in combination can result in termination of a TCY Board of Director Officer position.

24. FIRST STEP in being hired by Tai Chi Youth as a TCY Board of Directors Officer is an interview with the TCY Patriarch and the TCY Executive Director (if existing). This interview will provide the background, expectations and operating procedures of Tai Chi Youth. The TCY Board Candidate should submit a resume and list of references. No solicitations of TCY Membership or Tai Chi Youth class registration should be made at this time. However, any candidate who does become a Tai Chi Youth Annual Member, or signs up for classes will be considered a higher priority candidate.

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25. SECOND STEP in being hired by Tai Chi Youth as a TCY Board of Directors Officer is the “Letter of Commitment” WRITTEN BY HAND by the TCY Board Officer Candidate. This can be copied from the boiler plate “TCY Commitment Letter #1.” This letter will be submitted to the Tai Chi Youth Board of Directors or when existing, the TCY Nomination Committee. A 2/3 vote is required to be offered a TCY Board of Directors Officer position. The TCY Executive Director and/or TCY Patriarch will suggest the terms to be offered to the TCY Board Candidate. The TCY Board Candidate should receive at least one personal visit at the candidate's home from the TCY Executive Director and/or TCY Patriarch to befriend and discuss Tai Chi Youth expectations. A copy of the TCY Board of Directors Manual should be discussed to clarify mutual understandings and expectations.

26. THIRD STEP in being hired by Tai Chi Youth as a TCY Board of Directors Officer is the “Letter of Commitment #2” which contains blank spaces for entering the terms and responsibilities of the TCY Board Candidate. This “Letter of Commitment #2” will be used by the TCY Board of Directors to duly elect this person by a unanimous vote at the October TCY Board of Directors regular stated meeting. The winning candidates will be presented at the November TCY Annual Membership Meeting on which day their term will officially begin. If the TCY Candidate is to be hired before the October TCY Board meeting, the candidate will be offered a “Temporary TCY Board Officer” position until the October TCY Board meeting. This “Temporary TCY Board Officer” position may be a salaried or volunteer position as specified by the TCY Board of Directors.

27. The TCY Board of Directors Manual must be brought to each regularly stated TCY Board of Directors meeting. This manual should be taken on business trips, to various meetings, committees, and studied for continued research about Tai Chi Youth. This Manual must be returned to Tai Chi Youth with contacts information and other data of interest to Tai Chi Youth when quitting, resigning, removed... Your suggestions and modifications will hopefully improve the efficiency and services of Tai Chi Youth.

28. If any TCY Officer needs to be disciplined regarding staff relationships or job performance, TCY President = reprimander. The Executive Director works for the TCY Board of Directors. However, since many of the TCY Board of Directors are salaried or contractors to Tai Chi Youth, they may be considered staff and accordingly work for the TCY Executive Director and/or the TCY Patriarch in performing their prescribed duties. Staff performance and TCY Board of Directors performance will hopefully be understood, separated and handled efficiently with the TCY Executive Director and TCY Patriarch working as partners and co-leaders. If a TCY Board Member is to be removed or resigned from the TCY Board of Directors, this may or may not affect the contracts already in force. The TCY Board of Directors will reassess the situation and decide accordingly. If a TCY Board Member is to become unsalaried or have contracts annulled, this may involve the TCY Officer becoming a volunteer board member. As in all hiring and firing decisions, the TCY Board will give a 30-day notice before next stated meeting to evaluate situation and make decisions accordingly. In the event of a substantial loss of staff or emergency, such as immediate loss of Membership Director, the TCY President must personally communicate by phone or in-person (not text, email or letter) to each TCY Board Officer and arrange a meeting that can be attended by at least ¾ of the TCY Board and must include the TCY Patriarch to make an emergency decision and/or hire an immediate replacement.

29. The TCY Fundraising Agent oversees all fund raising campaigns and events. Monthly updates are to be obtained from the TCY Treasurer and presented at each TCY Board of Directors meeting.

30. The TCY Fundraising Agent will maintain the TCY Donor Directory notebook without ever removing it from the TCY office.

31. The TCY Fundraising Agent coordinates with the TCY Press Agent and TCY Marketing Director to

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insure that all events coordinate with current fund raising campaigns.

32. The TCY Fundraising Agent is responsible for all contracted Fundraiser personnel and other fundraisers of Tai Chi Youth and networks with various fundraising organizations.

33. Each year Tai Chi Youth is required to answer the following question: *“Has any officer, director, manager, operator, principal, agent or employee of the Tai Chi Youth been enjoined by any court, or is the subject of administrative order issued in California or any other state? If “yes,” please explain in detail the nature of the proceeding, date, location and current status. Please provide a copy of the order.”* So, if this is relevant to you, please supply this information with your TCY Board of Directors applications, or disqualify yourself accordingly.

34. The following question must also be answered by Tai Chi Youth: *“Has any officer, director, manager, operator, principal, agent or employee of the Applicant (you) been convicted of any crime involving moral turpitude? (For the purposes of this question, “convicted” includes a plea of guilty pursuant to a plea in abeyance agreement.) If “yes,” please explain in detail including the nature of the proceeding, date, location, sentence, and current status. Please provide a copy of the order.”* So, if this is relevant to you, please supply this information with your TCY Board of Directors applications, or disqualify yourself according.

35. TCY Officers will communicate daily or weekly with either the TCY Committee & Staff Director, TCY Executive Director, or TCY Patriarch as specified/agreed to during each period of time

I, _____, have studied the TCY mission statements, the “Tai Chi Youth Bylaws” and agree to serve a term of TWO YEARS, starting _____. I will fulfill these listed obligations and any other responsibilities mutually agreed to by myself and the Executive Director of Tai Chi Youth.

Date application submitted: _____

Applicant email address: _____

Please leave the remainder of this application blank. The following section will be completed by the Tai Chi Youth Board of Directors and TCY President.

Tai Chi Youth Board of Trustees:

___ Approves

or

___ Disapproves this application.

DATE: _____

It is the desire of this Tai Chi Youth Board of Directors that, Appointee: _____ begin serving as TCY _____ Officer of the TCY Board of Directors

starting date: _____ and concluding date: _____.

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Thank you for desiring to serve our missions to benefit mankind. We appreciate the time and effort you give to our membership and communities.

Sincerely,

TCY President

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